

Message Text

UNCLASSIFIED

PAGE 01 BONN 04004 061647Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----126435 061655Z /45

P R 061556Z MAR 78
FM AMEMBASSY BONN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 6453
USMISSION USBERLIN
AMCONSUL MUNICH

UNCLAS BONN 04004

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - PORTA SYSTEMS CORP.,
SYOSSET, N.Y.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA KRONE GMBH
GOERZALLEE 311
D-1000 BERLIN 37, GERMANY
CONTACT: HERR VOLK
PHONE: (030) 810-53-65
COMMENT: FIRM IS MAJOR WEST BERLIN MANUFACTURER OF
TELEPHONE COMMUNICATIONS HARDWARE IN LOCAL MARKET.
FOR PRODUCT LINES OFFERED THERE COULD BE POTENTIAL
MARKET IN BERLIN. INTERESTED FIRM WAS ESTABLISHED
IN 1924; EMPLOYS 360. WELL-MANAGED COMPANY HAS
ACHIEVED SUBSTANTIAL EXPANSION OF ITS MARKET SHARE
IN RELATIVELY BRIEF TIME. FIRM OFFERS GOOD PROSPECTS
FOR DEVELOPING NEW PRODUCT LINES IN THIS MARKET. IT
WOULD LIKE ADDITIONAL PRODUCT LITERATURE IN GERMAN,
IF AVAILABLE. ELECTRICAL SPECIFICATIONS MUST BE 220
VOLTS AND 50 HERTZ. BANK REF: BANK FUER GEMEINWIRT-
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PAGE 02 BONN 04004 061647Z

SCHAFT, AM SCHILLERTHEATER 2, D-1000 BERLIN 12,
GERMANY, TEL: (030) 31-141.

SELTRONICS GMBH
FASANENSTRASSE 154
D-8025 UNTERHACHING
CONTACT: HERR ERNST PLOECKINGER, MANAGER

PHONE: 089/617646

COMMENT: FIRM WAS ESTABLISHED IN 1974, IT EMPLOYS
3 PERSONS AND IS SAID TO HAVE SATISFACTORY SALES.
FINANCES ARE SOUND AND FINANCIAL OBLIGATIONS ARE
MET WITHOUT DELAY. THE FIRM IS CONSIDERED TO BE A
SUITABLE TRADE PARTNER.

ERKENS-ELEKTRONIK
HOLZHOFENSTRASSE 20
D-8012 WEILHEIM

CONTACT: HERR JOSEF ERKENS, MANAGER

PHONE: 0881/40797

COMMENT: FIRM WAS ESTABLISHED IN 1960, IT EMPLOYS
6 PERSONS AND IS SAID TO HAVE SATISFACTORY SALES. IT
IS INTERESTED IN EXPANDING ITS PRESENT SALES PROGRAM.
FIRM IS SMALL BUT CAN UNDERTAKE SERVICING.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN04004
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780100-1022
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803104/aaaadkix.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1d397bb8-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3111557
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - PORTA SYSTEMS CORP., SYOSSET, N.Y. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/1d397bb8-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014